



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

March 22, 2015

Diamond Producers (\$50,000 & Above)

Platinum Producers (\$30,000 - \$50,000)

| | | | |
|-------------------------|------------------------|----------|----|
| Ahlbum, Jon | The Ahlbum Group | \$41,927 | 16 |
| Borosak, William J. Jr. | Secure Financial Group | \$30,972 | 6 |

Gold Producers (\$10,000 - \$30,000)

| | | | |
|------------------------|---|----------|----|
| Shackelford, Edward L. | The Assurance Group, Inc. | \$26,098 | 8 |
| Lemar, Mike | Sunshine State Agency | \$20,051 | 15 |
| Sachs, Kerry | Secure Retirement Solutions, Inc. | \$19,687 | 2 |
| Sheldon, Paul T. | Paul Sheldon Insurance & Benefits Planning | \$13,452 | 1 |
| Graham, Mark B. | AmeriLife | \$13,224 | 9 |
| Wroblewski, Robert M. | SOS Insurance Group | \$11,922 | 6 |
| Gelbwaks, Peter S. | Gelbwaks Executive Marketing Corp. | \$11,747 | 3 |
| Stevens, Ray | Stevens & Associates Insurance Agency, Inc. | \$11,673 | 4 |
| Mednick, Scott E. | Professional Insurance Systems of Florida | \$11,094 | 6 |
| Ahlbum, Tim | | \$10,284 | 3 |
| Whitt, Troy C. | Whitt Insurance Agency | \$10,038 | 1 |

Silver Producers (\$5,000 - \$10,000)

| | | | |
|--|--------------------------------------|---------|----|
| Barta, Devin M. | | \$9,504 | 3 |
| Senior Services of North America, Inc. | | \$8,268 | 2 |
| Hatton, Catherine E. | Long Island Insurance Solutions | \$7,742 | 10 |
| Ahlbum, Donna M. | | \$7,559 | 2 |
| Sweeney, Paul | Quality First Insurance Agency, Inc. | \$7,067 | 1 |
| Catron, Edward A. | | \$7,008 | 1 |
| Concklin, Ron | Rosenberg-Concklin, Inc. | \$6,853 | 7 |
| American Eagle Consultants, Inc. | | \$6,749 | 5 |
| Stanton, David R. | Gateway Insurance, Inc. | \$6,671 | 1 |
| Rosati, Lisa | | \$6,659 | 1 |
| Miedema, Justin | ERIN Marketing, Inc. | \$6,576 | 3 |
| Richard, Paul | Richard Insurance Agency | \$6,537 | 1 |
| Higgins, Suzanne M. | Higgins Insurance Agency | \$6,444 | 1 |
| Zum Tobel, Marc G. | Consolidated Insurance Group, Inc. | \$5,843 | 2 |
| Cleveland, Keith E. | Cleveland Insurance Agency | \$5,836 | 1 |
| Clark, John W. | Senior Solutions Insurance Agency | \$5,721 | 6 |
| Haft, Gary S. | JMH Advisors, Inc. | \$5,688 | |



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Bronze Producers (\$2,500 - \$5,000)

| | | | |
|--------------------------------|---|---------|---|
| Edwards, Jackson IV | | \$4,620 | 1 |
| Cambron, Stephen E. | Cambron Insurance Agency | \$4,608 | 1 |
| Loebig, George J. | | \$4,292 | 1 |
| Abbatiello, Vincent | Mainstay Retirement Solutions | \$4,213 | 3 |
| Benefit Plans of America, Inc. | | \$4,213 | 3 |
| Zion, Joseph S. | Zion Insurance Agency | \$4,187 | 1 |
| Jacobson, Sandy A. | Jacobson Insurance Agency | \$4,091 | 2 |
| California Complete Insurance | | \$4,040 | 3 |
| Schwartz, Richard S. | Insurance Center of S. Florida | \$3,948 | 1 |
| Daley, Michael A. | Daley Insurance Agency | \$3,936 | 1 |
| Graham, Christopher N., CLU | Graham Financial Group, Inc. | \$3,905 | 2 |
| Murphy, Edward G. | | \$3,900 | 1 |
| Fisher, Erin B. | Fisher Insurance Agency | \$3,764 | 1 |
| Gress, Ronald | United Specialty Associates Corp. | \$3,564 | 1 |
| Webster, Larry L. | Webster & Associates, Ltd. | \$3,540 | 1 |
| Richter, Sami L. | Richter Insurance Agency | \$3,456 | 1 |
| Hoyek, Tony N. | Hoyek Insurance Agency | \$3,276 | 1 |
| LeClair, John P. | Crawford, Wilcox & Assoc. | \$3,272 | 1 |
| Baacke, Brian W. | Baacke Insurance Agency | \$3,194 | 1 |
| Fuller, Bret A. | | \$3,194 | 1 |
| Deceglia, Lorna K. | Deceglia Insurance Agency | \$3,192 | 1 |
| Ensurity Group, Inc. | | \$3,192 | 1 |
| Bowes, Barbara N. | Bowes Insurance Agency | \$3,088 | 1 |
| Ortez, Philip B. Jr. | Phil & Kathy Ortez Insurance Agency, Inc. | \$3,084 | 1 |
| Christensen, Susan M. | Christensen Insurance Agency | \$2,928 | 1 |
| Moraski, Matthew B. | | \$2,916 | 1 |
| Bergstresser, Jack | Jack's Insurance Marketing Organization | \$2,846 | 1 |
| Adler, Risa B. | Adler Insurance Agency | \$2,844 | 1 |
| Greenberg, Joshua K. | | \$2,844 | 1 |
| Pekela, David C. | | \$2,844 | 1 |
| Schwartz, Scott J. | Insurance Protection Services | \$2,844 | 1 |
| Maisonet, Joseph | Maisonet Insurance Agency | \$2,676 | 1 |
| Sandstrom, Jane P. | Sandstrom Insurance Agency | \$2,676 | 1 |
| Zimny, Robert S. | Zimny Insurance Agency | \$2,676 | 1 |
| Collins, Robert D. | | \$2,513 | 1 |



Weekly Leader Board



Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

March 22, 2015

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

| | |
|---------------|----------|
| Gordon, Aaron | \$15,084 |
|---------------|----------|

Gold Producers (\$10,000 - \$15,000)

| | | | |
|------------------|----------|----------------|----------|
| Sheldon, Paul T. | \$13,452 | Ranney, Eugene | \$10,416 |
| Sachs, Kerry | \$13,150 | Whitt, Troy C. | \$10,038 |

Silver Producers (\$5,000 - \$10,000)

| | | | |
|----------------------|---------|---------------------|---------|
| Chester, Susan L. | \$7,528 | Higgins, Suzanne M. | \$6,444 |
| Shaw, Martin L. III | \$7,295 | Stevens, Jason | \$6,119 |
| Lough, Edward H. | \$7,067 | Ahlbum, Tim | \$5,940 |
| Barnes, Robert W. | \$7,008 | Stevens, Ray | \$5,938 |
| Maviglia, Raymond C. | \$6,912 | Cleveland, Keith E. | \$5,836 |
| Gratzon, Peter | \$6,766 | Haft, Gary S. | \$5,688 |
| Stanton, David | \$6,671 | Lembcke, Julia G. | \$5,688 |
| Rosati, Lisa | \$6,659 | Kitay, Laura A. | \$5,328 |
| Kelsey, Steven D. | \$6,537 | | |

Bronze Producers (\$2,500 - \$5,000)

| | | | |
|-------------------------|---------|------------------------------|---------|
| Edwards, Jackson IV | \$4,620 | Evans, Dianne E. | \$3,108 |
| Cambron, Stephen E. | \$4,608 | Strohm, Mark C. | \$3,108 |
| Snow, Audrey | \$4,292 | Cornett, Joshua | \$3,096 |
| Zion, Joseph S. | \$4,187 | Bowes, Barbara N. | \$3,088 |
| Weiss, Marc H. | \$4,031 | Brown, Richard A. | \$3,084 |
| Schlossberg, Michael J. | \$3,948 | Saunders, Gary A. | \$3,084 |
| Daley, Michael A. | \$3,936 | Christensen, Susan M. | \$2,928 |
| Margolis, Tara | \$3,900 | Benedeti-Zum Tobel, Giovanna | \$2,927 |
| Jacobson, Deborah | \$3,804 | Ahlbum, Jon | \$2,916 |
| Patterson, Adam D. | \$3,804 | Daenzer, Christopher | \$2,916 |
| Fisher, Erin B. | \$3,764 | Malley, Jeffrey K. | \$2,846 |
| Primack, Neil E. | \$3,672 | Pekala, David C. | \$2,844 |
| Jacobson, Sandy A. | \$3,647 | Schwartz, Scott J. | \$2,844 |
| Kovarsky, Nathan S. | \$3,564 | Sobel, Gary I. | \$2,844 |
| Webster, Larry L. | \$3,540 | Pape, Anthony G. | \$2,784 |
| Richter, Sami L. | \$3,456 | Brown, Christopher | \$2,676 |
| Barta, Devin M. | \$3,420 | Bushko, Heidi | \$2,676 |
| Ottovegio, Xiomara | \$3,300 | Butts, David J. | \$2,676 |
| Hoyek, Tony N. | \$3,276 | Felix, Joao L. | \$2,676 |
| Marciano, Daniel K. | \$3,276 | Maisonet, Joseph | \$2,676 |
| Saylor, Dexter R. | \$3,276 | Sandstrom, Jane P. | \$2,676 |
| Leclair, John P. | \$3,272 | Smith, Constance A. | \$2,676 |
| Fuller, Bret A. | \$3,194 | Willis, Clarence H. III | \$2,676 |
| Deceglia, Lorna K. | \$3,192 | McElroy, Douglas H. | \$2,513 |
| Evans, Grace J. | \$3,192 | | |